# Congratulations to all the winners of the 2015 Microsoft Partners' Star Awards!



In Singapore, Microsoft Partner Ecosystem consist of more than 1,400 partners, vendors and service providers that build or sell solutions based on Microsoft products. These partners are part of the Microsoft Partner Network also known as MPN, a program which is designed to make resources available to a wide variety of technology companies so they can build a business around Microsoft technologies and better serve our customers.

The Microsoft Partners' Star Awards recognise the achievements and contributions made by these partners throughout the year. This is our tribute to their professionalism and commitment.





Avanade Asia Pte Ltd

2015 Microsoft Country Partner of the Year 2015 Microsoft Business Intelligence Partner of the Year 2015 Microsoft Cloud Platform (Customer Focus) Partner of the Year

Avanade leads in providing innovative digital services, business solutions and design-led experiences for its clients, delivered through the power of people and the Microsoft ecosystem. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation and has 27,000 professionals in 23 countries. Visit us at www.avanade.com.



**Challenger Technologies Limited** 

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**Insight Technology Solutions Pte Ltd** 

## **2015 Microsoft Retail Partner of the Year**

Founded in 1982, Challenger is a dynamic IT retailer with almost 50 stores and a growing online presence in Singapore. Challenger is a one-stop shop for Microsoft Surface, Xbox, Office and PC Accessories products and a multi-year winner of the coveted Retail Partner of the Year Award.



**Customer Capital Consulting Pte Ltd** 

# **2015 Microsoft Cloud Productivity Partner of the Year**

From business and government organisations to healthcare and educational institutions, Insight empowers clients with intelligent technology solutions to realise their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 5,400 teammates provide clients the guidance and expertise needed to select, implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter. Discover more at sq.insight.com.



JK Technology Pte Ltd

## 2015 Microsoft Customer Relationship Management (CRM) Partner of the Year

Customer Capital Consulting is an established Singapore consulting firm specialising in customer engagement/customer relationship management (CRM) business and technology solutions since 2006. The company assists clients in strategy, process and technology and partners Microsoft to enable clients with MS Dynamics CRM as the preferred solution to manage their stakeholders.



Dell Global B.V. (Singapore Branch)

## **2015 Microsoft Value Added Reseller of the Year**

JK Technology Pte Ltd, incorporated since 1990, focuses on providing one stop IT solutions to customers from supply, rental & delivery of a wide range of IT products, system integration & services consisting of maintenance & cloud services. Visit us at www.jktech.com.sg.

As the first Enterprise Integration Platform™ in the world, KUMO is Bringing Enterprise to SMEs™. Our robust and scalable

cloud solution enables companies to operate their businesses more efficiently through the automation of time-consuming



KUMO Pte. Ltd

## 2015 Microsoft Midmarket Solution Provider of the Year

software and services—supports millions of customers around the world.

2015 Microsoft Modern Datacenter (Customer Focus and Hybrid) Partner of the Year Dell listens to customers and delivers innovative technology and services that give them the power to do more. At Dell, technology has always been about enabling human potential, giving every person, business and organization the IT tools needed to succeed. The company's broad portfolio of end-to-end IT solutions—enterprise solutions, client solutions,



HeuLab Pte Ltd

2015 Microsoft Start Up of the Year

processes and the capturing of invaluable data, providing Business Intelligence and Big Data capabilities.

Lenovo (Singapore) Pte Ltd

# 2015 Microsoft Cloud Platform (Application Innovation) Partner of the Year

HeuLab specialises in providing enterprise mobility with smart, connected devices that enables productivity from anywhere and everywhere. They have successfully deployed several large scale projects in the public sector and commercial space in Singapore and around the region. Their suite of software include HeuX for education, Reporting Operational Administration Management (ROAM) for workforce mobility and HEUMENU for retail.



Hewlett-Packard Singapore (Sales) Pte Ltd

# 2015 Microsoft OEM Device Partner of the Year

**2015 Microsoft Learning Partner of the Year** 

Lenovo is a \$46 billion global Fortune 500 company and a leader in providing innovative consumer, commercial, and enterprise technology. Our portfolio of high-quality, secure products and services covers PCs (including the legendary Think and multimode YOGA brands), workstations, servers, storage, and smartphones (including the Motorola brand), tablets and apps.

Lithan Academy, a subsidiary of Lithan, is a 4-year Edutrust certified WDA-recognised CET Centre based in Singapore. We

leverage on innovative technology and pedagogy to offer relevant, flexible, and affordable learning programmes. Our

education model combines competency-based curriculum, cooperative learning, and just in time delivery to produce



skilled professionals for enterprises.

Lenovo

Lithan Academy Pte Ltd

## 2015 Microsoft Licensing Solution Partner of the Year

Hewlett Packard Enterprise is an industry leading technology company that enables customers to go further, faster. With the industry's most comprehensive portfolio, spanning the cloud to the data center to workplace applications, Hewlett Packard Enterprise's technology and services help customers around the world make IT more efficient, more productive and more secure.



**IBIZ Consulting Services Pte Ltd** 

# NEC

**NEC Asia Pacific Pte. Ltd** 

# 2015 Microsoft Enterprise Resource Planning (ERP) Partner of the Year

IBIZ Consulting Services is a subsidiary of public listed R Systems International. A regional consulting firm with presence in Singapore, Malaysia, Indonesia, India and China, IBIZ delivers Microsoft business solutions to growing businesses across various industries. IBIZ is certified with Microsoft Gold and Silver competency for ERP and CRM respectively.

# 2015 Microsoft Enterprise Partner of the Year

Singapore-based NEC Asia Pacific (NEC APAC) is the regional headquarters for NEC Corporation (HQ: Japan) in APAC. As a leading infocommunications technology provider, NEC APAC's expertise includes solutions for carrier networks, public safety, enterprise applications and infrastructure, unified communications, multimedia displays and smart energy, as well as the provision of managed services and contact centre services regionally.